

Sarat Eati

Global Technology Visionary | Digital Transformation Architect | Strategic Growth Catalyst

Delivery Lead - Business Growth & Client Acquisition at SRI Tech Solutions

Executive Profile

Distinguished technology leader with an 18-year track record of orchestrating high-impact digital transformations across global markets. Adept at bridging technological innovation with business strategy to drive exponential growth, having propelled organizations to billion-dollar valuations and successful public offerings. Combines Fortune 1000 corporate rigor with entrepreneurial agility to deliver cutting-edge solutions at scale.

Multipreneuer & expertise in IT Strategy and Joint ventures.

Core Competencies

- **Corporate Scale Leadership:** Architect of growth strategies for startups to enterprises
- **GCC Establishment & Scaling:** Full lifecycle expertise from setup to optimization
- **Global Technology Delivery:** ERP/SAP ecosystems, Cloud modernization, AI/ML integration
- **Cross-Border Synergy:** Key facilitator of Indo-European-American tech collaborations
- **Government Digital Advisory:** Infrastructure planning and smart city initiatives
- **Board-Level Strategy:** IPO readiness, joint venture structuring, investor relations

Career Milestones

► Strategic Delivery Lead | SRI Tech Solutions (US)

Spearhead business expansion and client portfolio diversification for North American market penetration

► Principal Technology Architect | Accenture Global

Designed enterprise-grade solutions for Fortune 500 clients across 8 countries

► Infrastructure Modernization Lead | APSFL (Govt. Advisory)

Advised on \$500M+ digital infrastructure projects with emerging tech integration

► Transatlantic Tech Ambassador | TiE Deutschland

Curated Europe-India innovation pipelines for AI/ML and Industry 4.0 startups

Distinctive Value Proposition

"Uniquely positioned at the intersection of institutional technology leadership and disruptive innovation, with proven capacity to translate complex technical paradigms into measurable business outcomes across continents."

Global Footprint

Leadership Roles: India (HQ), Germany, USA

Onsite Engagements: Zurich, Milan, Amsterdam

Advisory Network: Paris, Brussels, Beijing, Silicon Valley

